56th ERA-EDTA Congress

Industry Prospectus
January 25th, 2019

Budapest, Hungary June 13th-16th
www.era-edta2019.org
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Enclosures:
Form A Exhibition Space
Form A-IH Exhibition Space Innovation Hub 2019
Form B Exhibitors’ Registration Form - ONLINE ONLY
Form C Industry Symposium - First Submission
Form D Industry Symposium - ONLINE ONLY
Form E Sponsorship Opportunities
Form F Visitors’ Registration Form - ONLINE ONLY
E-Education Services Order Form
The ERA-EDTA Congress is going to return to Budapest in 2019. The event was held in the capital of Hungary in 1986 and in these 33 years lots of changes have occurred. Visit the congress in 2019 and let’s explore together the latest innovations, news, developments in Nephrology while being in a friendly atmosphere in the heart of Budapest.

The congress will offer not only an exceptional scientific program but Budapest at its best moments of the year. The rich history of the city combined with a vivid cultural milieu is waiting for the visitors of ERA-EDTA. The must-see attractions, the modern gastronomy, the River Danube which divides the city, the old and modern buildings next to each other provide a great environment for the 56th ERA-EDTA Congress.

We are looking forward to welcoming you to the ERA-EDTA in Budapest 2019!

George Reusz
Congress President

Carmine Zoccali
ERA-EDTA President
Congress dates
Thursday, June 13, 2019 - Sunday, June 16, 2019

Congress Venue
HUNGEXPO Vásár és Reklám Zrt.
Albertirsai út 10.
H-1101 Budapest
E-mail: hungexpo@hungexpo.hu
www.event.hungexpo.hu

ERA-EDTA President
Carmine Zoccali
CNR-IBIM e Unità Operativa di Nefrologia
Ospedali Riuniti
89124 Reggio Calabria
Italy
E-mail: czoccali.president@era-edta.org

Congress President
George Reusz
Semmelweis University
1st Dept. of Pediatrics
Bokay Janos u. 54.
H-1083 Budapest
Hungary
E-mail: reusz@gyer1.sote.hu

Chairperson of the Scientific Committee
Alberto Ortiz
Unidad de Dialisis
Fundacion Jimenez Diaz
Charles University
Av. Reyes Catolicos 2
28040 Madrid
Spain
E-mail: aortiz@fjd.es

Accommodation & Destination Management Services
C-IN
5. kvetna 65
140 21 Prague 4
Czech Republic
Tel: +420 261 174 304
E-mail: hotels.eraedta@c-in.eu

Visa
Visa must be requested at least 3 months in advance
E-mail: visa@era-edta.org

ERA-EDTA Operative Headquarters
Via XXIV Maggio 38
43123 Parma, Italy
Phone: +39-0521-989078
E-mail: secretariat@era-edta.org

Registrations
The ERA-EDTA Industry Relations Team will handle all congress registrations.
E-mail: registrations@era-edta.org

ERA-EDTA Industry Relations Team
Via E. Mattei, 92
40138 Bologna, Italy
Phone +39-0514595093
E-mail: industry@era-edta.org
zavalloni@era-edta.org
www.era-edta2019.org

AIFA - Italian Ministry of Health
ERA-EDTA is in charge of collecting the requests to be presented to the AIFA - Italian Ministry of Health.
Please contact
ERA-EDTA Industry Relations Team
E-mail: industry@era-edta.org;
the deadline is April 1, 2019

Exhibition Service Management Company
Gielissen Interiors | Exhibitions | Events
P.O. Box 87
1170 AB Badhoevedorp, The Netherlands
Phone: +31-20-5811411
Fax: +31-20-5811414
E-mail: era-edta@gielissen.nl
www.gielissen.com
https://gees.gielissen.com/en/login

Logistics / Freight Forwarding Company
Schenker Deutschland AG
Geschäftsstelle Berlin-Messe
Servicegebäude Süd - Jafféstr. 2
14055 Berlin, Germany
Phone: +49-30-3012995-450
Fax: +49-30-3012995-459
E-mail: axel.schiek@dbschenker.com
sandra.wickel@dbschenker.com
www.dbschenker.com/de
Fact & Figures

THE NUMBERS OF THE 55TH ERA-EDTA CONGRESS

18 CME COURSES
4 PLENARY LECTURES
1 SPECIAL SESSION
52 SYMPOSIA
36 FREE COMMUNICATION SESSIONS
24 INDUSTRY SYMPOSIA

CONGRESS PARTICIPANTS

9598
of whom 2711 are Exhibitors and Visitors

ABSTRACTS SUBMITTED 2165
ABSTRACTS ACCEPTED 1788
FREE COMMUNICATIONS 178
POSTERS 1610

SCIENTIFIC PROGRAMME

INDUSTRY EXHIBITION

Total number of Exhibitors 120
Total Exhibition surface 3,376 square metres

www.era-edta2018.org
### Deadlines & Congress Timetable

#### REGISTRATIONS

<table>
<thead>
<tr>
<th>Type</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Early</td>
<td>March 27, 2019</td>
</tr>
<tr>
<td>Blank booking and prepayment (groups only)</td>
<td>March 27, 2019</td>
</tr>
<tr>
<td>Regular</td>
<td>May 23, 2019</td>
</tr>
<tr>
<td>Blank - name list (groups only)</td>
<td>May 29, 2019</td>
</tr>
<tr>
<td>Late</td>
<td>May 24 - June 11, 2019</td>
</tr>
<tr>
<td>Onsite</td>
<td>June 12-16, 2019</td>
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</table>

#### ABSTRACTS

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
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<tbody>
<tr>
<td>Submission website open</td>
<td>November 5, 2018</td>
</tr>
<tr>
<td>Abstract submission close</td>
<td>January 25, 2019</td>
</tr>
<tr>
<td>LBCT abstract submission</td>
<td>March 6-29, 2019</td>
</tr>
<tr>
<td>Notification of abstract acceptance/rejection</td>
<td>April 3, 2019</td>
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### Wednesday, June 12 2019 - REGISTRATION DAY

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>11.00</td>
<td>Registrations</td>
</tr>
<tr>
<td>07.00</td>
<td>Registrations</td>
</tr>
<tr>
<td>08.00</td>
<td>Congress Opening</td>
</tr>
<tr>
<td>08.30</td>
<td>CEPD Courses</td>
</tr>
<tr>
<td>17.00</td>
<td>Welcome Ceremony</td>
</tr>
<tr>
<td>16.00</td>
<td>Exhibition open for visit</td>
</tr>
<tr>
<td>18.00</td>
<td>Welcome Reception in the Exhibition</td>
</tr>
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</table>

### Thursday, June 13 2019 - CEPD DAY

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
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<tbody>
<tr>
<td>08.00</td>
<td>Symposia Free Communications + Mini Lectures</td>
</tr>
<tr>
<td>09.30</td>
<td>Poster session and coffee break</td>
</tr>
<tr>
<td>10.45</td>
<td>Plenary Lecture 1</td>
</tr>
<tr>
<td>11.45</td>
<td>Symposia Free Communications + Mini Lectures</td>
</tr>
<tr>
<td>13.15</td>
<td>Industry Symposia</td>
</tr>
<tr>
<td>15.00</td>
<td>Industry Symposia</td>
</tr>
<tr>
<td>16.30</td>
<td>Poster session, coffee break and exhibition visit</td>
</tr>
<tr>
<td>17.00</td>
<td>Symposia Free Communications + Mini Lectures</td>
</tr>
<tr>
<td>09.30</td>
<td>Exhibition open for visit</td>
</tr>
</tbody>
</table>

### Friday, June 14 2019 - DAY 1

<table>
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<tr>
<th>Time</th>
<th>Activity</th>
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<tbody>
<tr>
<td>08.00</td>
<td>Symposia Free Communications + Mini Lectures</td>
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<tr>
<td>09.30</td>
<td>Poster session and coffee break</td>
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<tr>
<td>10.45</td>
<td>Plenary Lecture 2</td>
</tr>
<tr>
<td>11.45</td>
<td>Symposia Free Communications + Mini Lectures</td>
</tr>
<tr>
<td>13.15</td>
<td>Industry Symposia</td>
</tr>
<tr>
<td>15.00</td>
<td>Industry Symposia</td>
</tr>
<tr>
<td>16.30</td>
<td>Poster session, coffee break and exhibition visit</td>
</tr>
<tr>
<td>17.00</td>
<td>Symposia Free Communications + Mini Lectures</td>
</tr>
<tr>
<td>09.30</td>
<td>Exhibition open for visit</td>
</tr>
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### Saturday, June 15 2019 - DAY 2

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>08.00</td>
<td>Symposia Free Communications + Mini Lectures</td>
</tr>
<tr>
<td>09.30</td>
<td>Poster session and coffee break</td>
</tr>
<tr>
<td>10.45</td>
<td>Plenary Lecture 2</td>
</tr>
<tr>
<td>11.45</td>
<td>Symposia Free Communications + Mini Lectures</td>
</tr>
<tr>
<td>13.15</td>
<td>Industry Symposia</td>
</tr>
<tr>
<td>15.00</td>
<td>Industry Symposia</td>
</tr>
<tr>
<td>16.30</td>
<td>Poster session, coffee break and exhibition visit</td>
</tr>
<tr>
<td>17.00</td>
<td>Symposia Free Communications + Mini Lectures</td>
</tr>
<tr>
<td>09.30</td>
<td>Exhibition open for visit</td>
</tr>
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</table>

### Sunday, June 16 2019 - DAY 3

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>07.30</td>
<td>Registrations</td>
</tr>
<tr>
<td>08.30</td>
<td>Symposia Free Communications + Mini Lectures</td>
</tr>
<tr>
<td>10.00</td>
<td>Coffee break</td>
</tr>
<tr>
<td>10.15</td>
<td>Plenary Lecture 3</td>
</tr>
<tr>
<td>11.00</td>
<td>Nephrology Pearls</td>
</tr>
</tbody>
</table>
Exhibition opportunities

Main Exhibition

Floorplans

Hungexpò

Registration & Service Area

Hall F
Hall F + Entry Hall III

Main meeting rooms

Hall G1, G2A, G2B
Hall G, ground floor
Hall F1
Hall F, ground floor
Hall A1, A2, A3, A4
Hall A, ground floor

Poster session

Hall A
Hall A, gate 17

Catering & Seating Area

Hall G1
outside the hall/independent access
Hall G2
Hall A
gate 19
gate 13
(according to exhibition opening times)
Hall A
gate 20

Congress Exhibition

Hall A
gates 13-16

Max height

5 metres,
hanging point included

Hanging Points

see relevant information on the technical floor plan

Max weight per sq.m

see relevant information on the technical floor plan

Exhibition timetable

Final timings for operational hours and various deadlines will be confirmed in the Exhibitor Manual. However, the following timetable provides a guideline.

Set up

Monday, June 10, 2019 08.00-20.00
Tuesday, June 11, 2019 08.00-20.00
Wednesday, June 12, 2019 08.00-20.00*

Stand decoration & cleaning

Thursday, June 13, 2019 08.00-14.00**

Exhibition

Thursday, June 13, 2019 16.00-20.00
Friday, June 14, 2019 09.30-17.30
Saturday, June 15, 2019 09.30-17.30

Dismantling

Saturday, June 15, 2019 18.00-24.00
Sunday, June 16, 2019 08.00-20.00

No prior dismantling is allowed. Times may be subject to change.

* All booth construction should be completed by 20.00, Wednesday, June 12, 2019. By that time aisles must be free of any exhibition material and/or empty boxes.

** Only booth decoration and cleaning are permitted during this time; booths should be operational.

Space fees - subject to VAT if applicable

Minimum space purchase is 9 square metres/sq.m - 3x3.
The booth is rented as “space only” for

- EUR 570.00 per sq.m for bookings received by January 31, 2019
- EUR 670.00 per sq.m for bookings received after February 1, 2019

Publishers, journals and non-profit organizations will be charged a reduced rate of:

- EUR 285.00 per sq.m for bookings received by January 31, 2019
- EUR 335.00 per sq.m for bookings received after February 1, 2019

The booth is rented as space only. This means that the booth site will be provided without any prefabricated walls, installations, furniture, electricity, carpet and furnishings or any other technical supplies and facilities. The exhibitor must personally take care of the set-up and installation of the booth.

Exhibitor entitlements and benefits

- Attend the Exhibition;
- Attend the Industry Symposia;
- Attend the Congress Opening, the Welcome Ceremony and Reception;
- Free exhibitor badges with the name of the exhibiting company (see relevant chapter);
- Free full registration - only for full exhibitors (see relevant chapter);
- Company profile and logo in the final programme, if submitted by the deadline;
- Company name and logo listed in the official website www.era-edta2019.org and in the Congress App, if submitted by the deadline.
How to reserve an exhibition space
Please fill-in the Form A (enclosed) and send it to the ERA-EDTA Industry Relations Team at industry@era-edta.org no later than March 15, 2019. Spaces will be assigned according to:
1. Participation in the Booth Selection Meeting September 12, 2018: with priority selection according to the 2018-2019 ERA-EDTA Ranking List;
2. From October 2 to October 31, 2018: with priority selection according to the 2018-2019 ERA-EDTA Ranking List;
3. Starting from November 1, 2018 on a first come, first served basis.

Exhibitors’ badges
These badges are reserved only for EXHIBITING COMPANIES and their branches.
Exhibiting companies: you can upload the relevant information by April 30, 2019 to https://cm.era-edta.org using the username and password received from industry@era-edta.org.
Affiliate companies: please visit www.era-edta2019.org/exhibition to find out the relevant link to access the online purchase system.
No. 5 badges, free of charge, will be given for every 9 square metres of booth booked/confirmed.
Only the name of the exhibiting company will appear on the exhibitors’ badges.
Exhibitors’ badges will be available at the Exhibitors’-Visitors’ Desk, in the Registration Area from June 12, 2019 (11.00-19.00) - unless otherwise agreed; plastic badge holders and lanyards can also be collected at this desk.
BADGES WILL NOT BE MAILED IN ADVANCE.
The contact person of the company (exhibitor details) will be fully responsible for receiving and distributing the badges to colleagues/staff members. Make sure that the contact person for the company hands out the badges to colleagues/customers before they access the restricted areas.
These badges are only meant for the staff working at the booth and must be used to enter the Exhibition Area during the hours when the exhibition hall is open to visitors (these are NOT set-up/dismantling badges). These badges do not allow access to the session halls or any other scientific activities, except the Industry Symposia.
Extra exhibitors’ badges
You can upload your request for extra badges by May 13, 2019 to https://cm.era-edta.org using the username and password received from industry@era-edta.org; the cost of each extra badge is EUR 60.00, plus VAT if applicable.
After May 13, 2019 it will be possible to purchase extra exhibitors’ badges at the Exhibitors’-Visitors’ Desk located in the Registration Area, from June 12, 2019 (11.00-19.00) onwards at the rate of EUR 90.00 each, plus VAT if applicable.
No refunds will be given in case of cancellation.

Free full registrations
In order to take advantage of the free registration/s, the full details of the person/s must be uploaded by May 13, 2019 to https://cm.era-edta.org, using the username and password from industry@era-edta.org.
Registrations will only be given to full exhibitors (i.e. paying EUR 570.00 per sq.m) according to the chart below.

This benefit is not available to discounted/free exhibitors.
These free registrations are meant for the personnel of the exhibiting company who is interested in attending the scientific programme of the congress. Submitted by the given deadline, these free full registrations cannot be reimbursed or exchanged for other items/services. A company business card is required upon registration.

Visitors’ badges
These badges are for Visitors wishing to enter the exhibition only; please visit https://cm.era-edta.org/order-badges/ to order/purchase your badge(s).
The cost per Visitor’s Badge is:
• EUR 150.00 if pre-ordered by May 13, 2019
• EUR 200.00 if booked after May 14, 2019 and/or on site.
These badges do not allow access to the session halls or any other scientific activities.
This is a new opportunity reserved exclusively for the start-up companies in the development stage of their nephrological technology services.

A specific area has been assigned in the exhibition where a space of approximately 6-9 sq.m will be allocated to each start-up company. The cost includes the full booth, basic furniture and the exhibition badges.

How to reserve an exhibition space in the Innovation Hub

Please fill-in in the Form A-IH (enclosed) and send it to the ERA-EDTA Industry Relations Team at industry@era-edta.org no later than January 31, 2019.

Applications will be accepted considering the following criteria/steps:
1. The submission will be evaluated by the Congress Scientific Committee and if necessary by the Late Breaking Clinical Trial Committee;
2. Global revenue must not have exceeded EUR 10,000.00 over the last year (2018).
3. Companies should be independent and have been privately owned for less than five years.
4. The technologies for exhibit should fall within the following areas: medical devices, biotechnology, software innovations and medical equipment.
5. Companies must not have been ERA-EDTA exhibitors in the past.
6. Companies can exhibit for a max. of 2 consecutive years with this special discount.

Space fees - subject to VAT if applicable

A space in the Innovation Hub is provided fully equipped.
- **EUR 4,000.00** per module

The Innovation Hub exhibitor is invited to customise the space on June 13 from 08.00 according to the options provided.

Exhibitor entitlements and benefits

- Attend the Exhibition;
- Attend the Industry Symposia;
- Attend the Congress Opening, the Welcome Ceremony and Reception;
- No. 2 exhibitor badges with the name of the exhibiting company (see relevant chapter);
- Company profile and logo in the final programme, if submitted by the deadline;
- Company name and logo listed in the official website [www.era-edta2019.org](http://www.era-edta2019.org) and in the Congress App, if submitted by the deadline.
Industry Symposia are commercially supported educational activities held during the 56th ERA-EDTA Congress; they are open to delegates and exhibitors to attend.

Who can organize them
Industry symposia are usually supported by exhibiting companies only; however, depending on availability, non-exhibiting companies are also welcome.

Day-time-duration
The Industry Symposia will be organised during the following time slots:

**June 14, Friday**
09.30-10.45 (1)
75 minutes of which 60 minutes are dedicated to the scientific programme

&

**June 15, Saturday**
13.15-14.45 (2)
90 minutes of which 60 minutes are dedicated to the scientific programme

The scientific part of the Lunch Industry Symposium is limited to 60 minutes; if the slot is longer an additional 30 minutes must be considered for walk-in and for the Industry to provide catering (if planned).

(1) The preceding session is due to end at 09.30; plenary session to start at 10.45.

(2) The preceding session is due to end at 13.15 and the following session must start at 15.00

Rates
The rates are based on the capacity of the requested/confirmed room(s):

<table>
<thead>
<tr>
<th>Rooms for</th>
<th>Morning symposia</th>
<th>Lunch symposia</th>
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</thead>
<tbody>
<tr>
<td>1,000 people (2 available)</td>
<td>not available</td>
<td>EUR 45,000.00</td>
</tr>
<tr>
<td>800 people (1 available)</td>
<td>EUR 35,000.00</td>
<td>EUR 42,500.00</td>
</tr>
<tr>
<td>600 people (3 available)</td>
<td>EUR 32,500.00</td>
<td>EUR 40,000.00</td>
</tr>
<tr>
<td>500 people (1 available)</td>
<td>EUR 30,000.00</td>
<td>EUR 37,500.00</td>
</tr>
</tbody>
</table>

Rates subject to VAT if applicable.

The rates include:
- Rental fee of the room with standard a/v equipment and technical assistance;
- Publication of the symposium programme in the Final Programme and on the website;
- Double-page advertisement in the Industry Symposia Booklet (artwork production costs not included);
- Two digital posters and a literature rack available directly at the Congress Venue for the day of the Symposium only (poster digital file and flyers printing at own cost);
- Use of the congress logo on your invitation and promotional documents.

Upgrades to ENP
Extend the participation to your Symposium to the Nephrology Community: the European Nephrology Platform increase the visibility of your event by allowing thousands of Nephrologists worldwide. Once your symposium is confirmed you will receive the options available on our educational portal www.enp-era-edta.org

Travel & living of the Industry Symposium Faculty
Travel and accommodation should be taken care of by the Company and any agreement must be reached directly with the Speakers. If your Speakers/Chairpersons are also part of the Congress Faculty, they can be offered accommodation at the Congress Headquarters Hotels; the ERA-EDTA Industry Relations Team on behalf of ERA-Eurocongress Ltd will send you quotation for accommodation costs, and the amount will then be invoiced after the congress.

Catering service are not included in the fees.

The Industry Symposia Booklet will be printed by the ERA-EDTA Industry Relations Team and included in the congress bags. The Final Programme will be available online, whereas onsite the printed version will only be available upon request.

Proposals - First submission
The proposals - first submission / see “Form C” - are to be sent to the ERA-EDTA Industry Relations Team by November 15, 2018.

The first submission should include the main topic(s) of the symposium, the preferred dates and symposium type together with the expected numbers of participants.

Proposals - Second Application
For the companies that have sent the Form C by November 15, 2018, specific credentials will be emailed to access the online application where they will be able to upload the programme draft - including a short abstract. The proposed Chairpersons-Speakers should also be included. The deadline is December 14, 2018.

The Scientific Committee (SC) will decide the dates, the symposium type (morning or lunch) and the rooms of the symposia according to the submitted files (detailed programme, rationale, abstract and speakers’ CV), trying to comply with the preferences marked in the application form and to avoid overlaps or interferences with the congress scientific programme. The SC will carefully check the contents of the proposed symposia, thoroughly evaluate the programme draft, ask the company to provide further details and provide explanations when necessary. The SC can also request changes to be made, as well as make
them a mandatory condition for acceptance. The SC might reject submissions that do not comply with the above mentioned principles. The selection will be made on the basis of the scientific relevance perceived by evaluating the second application.

The SC will decide the date and room of the symposia (trying to comply with the preferences marked in the application form) according to their contents and to the risk of overlapping or interference with the congress scientific programme or with another parallel symposium.

**Preliminary acceptance and day/room allocation**

Once the draft preliminary programme has been evaluated by the SC, a confirmation letter will be sent by the ERA-EDTA Industry Relations Team with confirmation of the exact day and the allocated room.

**Final programme of the Industry Symposia**

The final programme should be uploaded by March 15, 2019, using the same online procedure as the second submission; the final titles, speakers and chairs need to be provided, using the online application.

**Promotion**

The Industry Symposia will be included in a specially dedicated section of both the Final Programme and the website www.era-edta2019.org. The Industry Symposia Booklet will be printed by the ERA-EDTA Industry Relations Team with the Congress layout and will include the artwork provided by the company by April 30, 2019 as a high resolution file (as in previous years at least 10 days before the deadline low-resolution artwork should be e-mailed for graphic/content check). The Industry Symposia Booklet will be included in the congress bags and in the relevant section at www.era-edta2019.org.

Two digital posters and a literature rack will be provided for each company that is organizing an industry symposium. The ERA-EDTA Industry Relations Team will be in charge of displaying them in two different visible places in the congress centre. You will receive a detailed floor plan closer to the congress dates.

Companies are entitled to place their posters and fliers on display only on the day the symposium is held.

Companies are allowed to place posters, self standing banners or sign boards just outside the hall not earlier than an hour before the start of the symposium; all of them must then be immediately removed after the end of the symposium. Hand-outs of any kind, or signposting within the congress centre, are strictly forbidden.

It is not permitted to display or distribute any promotional material within the congress centre, at the entrance or within of 500 metres of the congress centre. **Failure to comply with these rules will result in the loss of points in the ranking list (-20).**

**Policy**

The ERA-EDTA Industry Relations Team is aware that companies involved in the organisation of an Industry Symposium are unlikely to receive confirmations from the Speakers/Chairpersons in the early stages. For this reason the ERA-EDTA Industry Relations Team will accept the fact that Speakers/Chairpersons in the preliminary draft may differ from those in the final programme. All information contained in the programme drafts will be handled as strictly confidential. Although the ERA-EDTA Industry Relations Team understands that some speakers may have committed to participating in an Industry Symposium, please be aware that the policy does not permit a speaker to repeat lectures given during Industry Symposium. Furthermore there is a strict limitation of a maximum of one talk and one chair per person.

If the ERA-EDTA Industry Relations Team finds out that a Speaker/Chairperson has an overlap of two parallel symposia, it will promptly inform both companies in order to resolve the matter.

It is not allowed to display or distribute any promotional material within the congress centre, at the entrance or within of 500 metres of the congress centre. **Failure to comply with these rules will result in the loss of points in the ranking list (-20).**
Advertise with the official ERA-EDTA journals, *ndt* and *ckj*, and:

- Maximise your investment at ERA-EDTA with brand exposure throughout the year
- Associate your brand with the leading European journal in the field
- Benefit from bonus distribution at the 56th ERA-EDTA congress in Budapest, June 2019
- Choose the advertising channels which best fit your needs

For further information about how we can help you maximise your presence at the ERA-EDTA congress, and reach your target market, please contact

Naomi.Reeves@oup.com
The opportunities listed below could be combined in a Sponsorship package so as to take full advantage these beneficial options to provide a higher impact at a reduced cost. Please fill-in in the Form E (enclosed) and send it to the ERA-EDTA Industry Relations Team, E-mail: industry@era-edta.org no later than **March 31, 2019**.

### Networking Opportunities
- **Company Hospitality Suite**
  - Cost: upon request
- **Company Meeting Room**
  - Cost: upon request
- **VIP Room**
  - Cost: upon request

### Educational Opportunities
- **Educational Webinar**
  - from EUR 20,000.00
- **Industry Symposia**
  - from EUR 30,000.00
- **Abstract Online**
  - Cost: upon request
- **Poster Online Service**
  - Cost: upon request
- **European Nephrology Portal**
  - Cost: upon request

### Profile Opportunities
- **Final Programme**
  - from EUR 10,000.00
  - EUR 15,000.00
- **Industry Symposia Booklet**
  - EUR 15,000.00

### Congress Services
- **Congress Note Pads**
  - EUR 10,000.00
- **Congress Pens/Pencils**
  - EUR 7,500.00
- **Congress Bags**
  - EUR 15,000.00
- **Congress Lanyards**
  - EUR 15,000.00
- **Programme at a Glance**
  - EUR 12,500.00
- **Congress Map**
  - EUR 10,000.00
- **Internet Corner**
  - EUR 10,000.00

*Rates subject to VAT if applicable.*
**Educational grants**

*Cost: upon request*

Sponsor companies will be entitled to:
- Acknowledgement in the Final Programme/Sponsors section
- Sponsor acknowledgement on the website [www.era-edta2019.org](http://www.era-edta2019.org)

**Industry Symposia**

See page 12

The fees include:
- Rental fee of the room with standard a/v equipments and technical assistance;
- Publication of the symposium programme on the Final Programme and on the website [www.era-edta2019.org](http://www.era-edta2019.org)
- Double-page advertisement in the Industry Symposia Booklet (artwork production costs not included);
- Two digital posters and a literature rack available at the Congress Venue for the day of the Symposium only (poster digital files and flyer printing at own cost);
- Use of the Congress logo on your invitation and promotional documents

**Travel & living of the Industry Symposium Faculty not included.**

**Catering service is not included in the fees.**

*Please see the full conditions mentioned in the relevant chapter “Industry Symposia”.*

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**Abstracts Online**

*Cost: upon request*

All abstracts accepted for presentation will be available online a few weeks before the congress and for one year after the congress.

Sponsor company will be entitled to:
- Company name and logo on ENP;
- Sponsor acknowledgement on the website [www.era-edta2019.org](http://www.era-edta2019.org)

**Poster online service**

*Cost: upon request*

The poster online viewing stations will be located within the congress venue and will include all of the accepted posters of the 56th Congress.

Sponsor company will be entitled to:
- Company name and logo on the screen saver of each PC;
- Sponsor acknowledgement on the website [www.era-edta2019.org](http://www.era-edta2019.org)

**ENP – European Nephrology Portal**

[www.enp-era-edta.org](http://www.enp-era-edta.org)

*Cost: upon request*

Take advantage of the chance to promote your educational activities through ENP and you will also have access to the International Nephrology Community.

Sponsor opportunities include:
- Large Homepage banner
- Hot Topic banner
- Sponsored Education on Home Page
- Integration of your educational content in the ENP search engine
- Industry Symposium Webcasts
- Industry Symposium Reviews
- Special featured interviews

Request our dedicated ENP Prospectus. Sponsors who are active on ENP during the ERA-EDTA 2018 congress will also be acknowledged on the main congress website [www.era-edta2019.org](http://www.era-edta2019.org)
Profile opportunities

**Final Programme - FP**
The Final Programme will be printed in May 2019, made available to the delegates, posted on the website www.era-edta2019.org and distributed at the congress. **Page artworks should be received by April 30, 2019.**

- Internal back cover - 3rd cover page, in colour: EUR 15,000.00
- Inside page, in colour: EUR 10,000.00
  to be included in the Industry dedicated section of the Final Programme

Sponsor companies will be entitled to an acknowledgement on the website www.era-edta2019.org.

**Industry Symposia Booklet**
The Industry Booklet will be printed in May 2019, made available to the delegates, posted on the website www.era-edta2019.org and distributed at the congress. **Page artwork should be received by April 30, 2019.**

- Outside back cover - 4th cover page, in colour: EUR 15,000.00

Sponsor companies will be entitled to an acknowledgement on the website www.era-edta2019.org.
Advantages to sponsors:

- A collection of papers on a single topic provides additional impact
- Copies are mailed to the print subscribers of *ndt* and are available online
- Peer-reviewed to ensure quality of content

Criteria for supplement publishing in *ndt* and *ckj*:

- Proposals must be approved by the Editor-in-Chief
- Balanced opinions and treatment options should be reflected
- Manuscripts should be authored by well-respected experts

Please contact us if you have a supplement proposal:

Carolina Vicente
carolina.vicente@oup.com
tel: +44 1865 353794
Congress services

Congress note pads & pens/pencils for the congress bags
A note pad and a pen/pencil are included in every congress bag. Approximately 7,000/8,000 pieces are required (definite number to be specified closer to the congress date).
Pads and pens, complete with the company logo/inscription, are provided by the sponsor and must be eco-friendly. The ERA-EDTA Industry Relations Team can also take care of the production/shipment and provide the sponsor company with the suppliers cost estimations.
A detailed proposal including of pictures should be sent to the ERA-EDTA Industry Relation Team for approval, by March 31, 2019.
Visibility fee - Congress note pads EUR 10,000.00
Visibility fee - Congress pens/pencils EUR 7,500.00

Eco-friendly production and transportation to the congress centre for bag preparation is at company’s own cost.
Sponsor company will be entitled to:
• Being sole sponsor;

Congress Bags/Shoppers
All delegates and press representatives will receive a congress bag. Approximately 7,000/8,000 pieces are required (final number to be confirmed closer to the congress date).
Visibility fee - Congress Bags/Shoppers EUR 15,000.00
Eco-friendly production and transportation to the congress centre for distribution is at company’s own cost.
Sponsor company will be entitled to:
• Being sole sponsor;

Congress lanyards & programme at a glance
These items provide the sponsor company with a high level of visibility as all delegates will receive a badge; the same applies for exhibitors, staff people and press representatives. Approximately 12,000 pieces are required (final number to be confirmed closer to the congress date).
Visibility fee - Congress Lanyards EUR 15,000.00
Visibility fee - Programme at a glance EUR 12,500.00
Eco-friendly production and transportation to the congress centre for distribution is at company’s own cost.
Sponsor company will be entitled to:
• Being sole sponsor;

Congress Maps
The congress maps are inserted in every congress bag, on the website and also on the congress app.
Approximately 7,000/8,000 pieces are required (final number to be confirmed closer to the congress date).
Visibility fee EUR 10,000.00
Production and transportation to the congress centre for bag preparation is at company’s own cost.
Sponsor company will be entitled to:

Internet Corner
Internet Corner will be housed within the congress venue/registration area and it will feature a minimum of 4 workstations + a printer.
Visibility fee EUR 10,000.00
Sponsor company will be entitled to:
• Company name and logo prominently displayed;

Storage rooms, hospitality suites and meeting rooms
Cost: upon request
They may be available within the congress centre premises. Further details will be available closer to the congress dates.
Multi-Channels E-Education support Opportunities

Make your brand heard across multiple channels at the ERA-EDTA 2019 Congress.

At Budapest 2019, we will again offer the Share-of-Voice (SoV) digital support format as we operated it in Copenhagen in 2018.

Engage with delegates via multiple channels and put your brand and Educational messages top-right-centre amongst the participants at the ERA-EDTA 2019 Congress.

Boost visitors for your industry symposia and your exhibition booth. Run your own media campaign. Reach more of your target audience and achieve a higher impact from your congress investment.

Sponsor-branded messages are viewed by delegates more than 700,000 times before, during and after the conference.

How it works:
Choose the level of visibility (or Share of Voice), expressed as a percentage, across multiple inter-linked digital and physical channels. Main channels are e.g. the mobile app, the e-campus, the E-materials portal, the delegate WiFi, internet point, the program planner etc. See the detailed channel listing below.

The system works before, during and after the congress. Banner messages stay online until the next ERA-EDTA Congress or as per your media plan.

Benefits:
• Wider and more targeted reach to your target audience by being visible across all available interfaces and channels.
• Place educational and in some selected interfaces also promotional messages.
• Create your own stories. Develop a media plan with a high degree of flexibility.
• Widen the impact through engagement of your country organisations.

New in 2019:
Peer-to-Peer Local Educational Meetings
A large majority of delegates educate others when they get back from an ERA-EDTA Congress. Support physicians, who attended the ERA-EDTA 2019 Congress, with the organisation of their local follow-up educational meetings after the congress, using ERA-EDTA’s digital platform, through your local Reps or MSLs.

We will also provide
• A catalogue visualizing all channels for your internal regulatory and legal approval.
• A media plan scheduling your messages across brand teams, medical, countries etc.
• A live KPI dashboard to track impressions of your messages across digital channels.
• Dedicated sponsor support.
Key E-Education Services included

Mobile Congress App
Your Learning Assistant in your pocket. Create your congress agenda. Participate in Live Session Voting. Access speaker E-materials, tag slides and take slide notes in sessions. Conduct dialogues with the faculty and colleagues. All this and a host of key congress information. More than 4,000 delegates use the app before, during and after a congress.

New: Daily News from ENP keeps the app relevant and updated even after the conference. Available for iOS and Android.

E-campus
Our on-site “live earth” for all digital-educational initiatives. Here, we offer instant access to E-materials (abstracts, speaker slides, e-posters, selected symposium content) from the ERA-EDTA 2019 Congress. Our expert staff give delegates 1-to-1 demos, sign them up and capture OPT-Ins (e-permissions) for sponsors. Services also include teaching delegates how to use the digital tools for their own educational peer to peer activities when they get back home.

Multiple Learning stations including e-posters, the Rare Disease Corner and Sponsored Education makes the e-campus a Hub for Digital Education. The e-campus is also the ideal place to have a bit of downtime and network with colleagues. Delegates can also charge devices at the large meeting tables. Delegates also benefit from personal support for the App, WiFi or other technical questions.

E-Materials Service
Our ERA-EDTA 2019 E-Materials portal provides access to live-streamed sessions, on-demand speaker slides and webcasts, abstracts, e-posters, supporting materials, articles, videos etc.

Coupled with the newest search and smart-filtering technology, the E-materials service gives delegates relevant content fast. Delegates can also tag slides, add notes and build their own summary of the ERA-EDTA 2019 meeting to present to colleagues back home. The dialogue module lets them interact with faculty. E-materials is available for at least 12 months post-congress on the European Nephrology Portal.

During and immediately after the congress, more than 50,000 materials are accessed.

New: Local Peer-to-Peer Meetings
Get your country organisations involved in local follow-up meetings after the congress

A recent ERA-EDTA survey showed that more than 95% of ERA-EDTA Congress delegates educate others about the congress at their workplace and more than 80% educate others outside of their workplace.

These delegates now have a new service – they can organise their peer-to-peer follow-up meetings via the technology platform used at the ERA-EDTA 2019 Congress. With a single click, delegates can set up their small meetings, invite peers, create a ‘playlist’ of content (slides, presentations, webcasts, abstract text) from ERA-EDTA 2019 and present it to their peers via the platform. Peers can then access the playlist via their own ENP account. More information available on request.
<table>
<thead>
<tr>
<th>Delegate Service</th>
<th>Channels***</th>
<th>Sponsorship Level</th>
<th>LEADERSHIP</th>
<th>PERFORMANCE</th>
<th>BASIC</th>
</tr>
</thead>
<tbody>
<tr>
<td>WIFI</td>
<td>Landing page of the free delegate WiFi network, all sponsor banners are listed, positioning and size according to Share of Voice</td>
<td>25% SoV</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Mobile App</td>
<td>Homepage banner</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Large Home Page pop-up banner (at entry)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Top banner at various pages</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>E-materials page banner</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Notification about industry symposium on day of symposium</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>2 Notifications - Congress Welcome and Goodbye with name of sponsors in text</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Online Opt-In capture**</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>E-materials</td>
<td>E-materials portal home page banner</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Various E-materials portal pages</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Intersession slide between sessions in lecture rooms, all sponsors listed</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Guest card. Sponsor is allowed to invite HCP’s post-congress via a voucher (invitation) to access E-materials as a guest (limited to 15 presentations).</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Online Opt-In capture**</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>ENP</td>
<td>ENP Homepage - ERA-EDITA 2019 special section, listing of sponsor logos.</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>e-campus (&gt; 700 sqm)</td>
<td>Large LED Panels across e-campus at: ENP station, Coffee bar, Poster help desk and the main entry gate. Changing banner images every 2 minutes. Only one sponsor message is shown at a time.</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Dedicated area on e-campus for the sponsor to set up an educational “Learning” station. Hand over process to booth or medical team can be included.</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Logo branded Staff T-Shirt - daily change if more than one sponsor</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Logo Branded Coffee Cups - daily change if more than one sponsor</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Opt-in capture at ENP service station**</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Internet Point</td>
<td>Four panels with printed logos (of all sponsors)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Landing page with listing of all sponsor banners</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Posters</td>
<td>Each printed poster (about 1.000 in total) contains one sponsor Logo with text: Poster printing supported by Logos are randomly allocated according to SoV.</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Delegate Flyer</td>
<td>Printed delegate flyer handed out with congress badges, promoting digital services showing all sponsor logos and banners.</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>ERA-EDITA Congress website</td>
<td>Dedicated landing page about digital services, all sponsors listed with banner messages</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Interactive Program Planner. Sponsor Logos listed at entry point at Congress Website</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Social media</td>
<td>Various messages to promote the congress app, e-materials, live-streaming etc. via Twitter, Facebook, Instagram etc., exclusive branding per posting</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Flash Newsletters</td>
<td>Exclusive sponsored Flash newsletter articles, pre-congress. Number of articles per package.</td>
<td>3</td>
<td>2</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td></td>
<td>E-materials reminder post-congress, sponsor names mentioned.</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>2 x Flash newsletters to inform ERA-EDITA members who didn’t attend the congress to access e-materials. Listing of sponsor names.</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Post-congress digital services summary article with link to summary PDF. Sponsors listed with logos on PDF.</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Bonus</td>
<td>Local or international KOL Video Production for Sponsor including publication on ENP. Amount of free video productions included in package.</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td></td>
<td>New in 2019: Local Banner messages can be targeted to users from specific countries. Packages include a fee value.</td>
<td>€ 7,500</td>
<td>€ 5,000</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* SoV available until 100% is booked
** OPT-IN service is optional. Alignment with sponsors about disclaimers and process for full GDPR compliance.
*** Channel availability, sponsored messages displayed and articles are subject to approval and change by ERA-EDITA.
E-Education SoV Support Order Options

(Amounts in net Euros without VAT)

<table>
<thead>
<tr>
<th>Package</th>
<th>%</th>
<th>USD</th>
</tr>
</thead>
<tbody>
<tr>
<td>LEADERSHIP PACKAGE</td>
<td>25%</td>
<td>150,000</td>
</tr>
<tr>
<td>PERFORMER PACKAGE</td>
<td>15%</td>
<td>90,000</td>
</tr>
<tr>
<td>BASIC PACKAGE</td>
<td>5%</td>
<td>20,000</td>
</tr>
</tbody>
</table>

Terms:
- Packages will be allocated on a first-come-first-served basis.
- More than one of each package can be ordered by one company.
- For a customised SoV % contact ERA-EDTA.
- On request and subject to ERA-EDTA approval: customised high impact campaigns in combination with ENP throughout the year.
- On request and subject to availability: booking of a greater SoV for a specific channel.
- On request, without a change of the fee, selected channels can be excluded.

New in 2019

**KOL Video Production**
For any additional video
EUR 5,000

Terms:
- Only available in combination with SoV Sponsorship.
- SoV Packages contain free video productions (see Channel listing).
- Production contains filming and post editing. Interviews can be filmed in any language.
- Produced video can be published on ENP, subject to approval by ERA-EDTA.
- Video packages are limited and will be allocated on a first-come-first-served basis.

**SoV – Country Banner Ads**
Per delegate per selected country
EUR 15.00

Terms:
- Only available in combination with SoV Leadership or Performance Package.
- Minimum fee per country EUR 2,000.-
- Enables segmentation to place local banner messages for users of participating countries.
- Fee is variable based on actual registered delegates (excluding industry) attending the ERA-EDTA 2019 Congress from the selected country.
- Country messages are allocated within the booked SoV. The sponsor can determine the SoV for each country.

**Peer to Peer Follow up Meetings**
On request

Terms:
- The fee depends on the number of actual follow up meetings, participating and number of participants who will get access to ERA-EDTA materials.
- The sponsorship includes:
  - technology licenses
  - access to ERA-EDTA materials for peers
  - ERA-EDTA will ask delegates if they consent to be contacted by the sponsor’s local reps to help them set up their local peer to peer meetings.
  - Service support for Reps and Physicians
1. Industry Symposium - IS
An IS should fit in the allotted time slots as per contracts sent as confirmation.
Please also note that all meeting rooms should be vacated as agreed so that the cleaning staff can collect all the empties and refresh the rooms.
The IS must be open to all congress participants. All attendants must be registered as full participants or as exhibitors. Persons without a badge will not be allowed to enter the room. All other scientific sessions are not open to exhibitors.
It is strictly forbidden to hold an IS outside the congress premises starting from three days prior to the congress, during the official days and for two days after the congress, unless it is an Official Congress Satellite Symposium. Any formal presentations taking place in a hospitality suite will be regarded as an IS, to which the above mentioned rules apply.
Application to hold an IS - Form C (enclosed) - containing a draft title, the field of interest and prospective Speakers/Chairpersons (if applicable) should be sent to the ERA-EDTA Industry Relations Team by November 15, 2018.
The programme draft - including a short abstract and the proposed Chairpersons-Speakers - need to be uploaded online, according to the instructions received, by December 14, 2018.
The final programme must be sent to the ERA-EDTA Industry Relations Team by March 15, 2019 using the online application. Please note that there is a strict limitation of a maximum of one talk and one chair per person. If the ERA-EDTA Industry Relations Team finds out that a Speaker/Chairperson has an overlapping in two parallel symposia, it will promptly inform both companies in order to solve the matter.
The ERA-EDTA Industry Relations Team will include the IS scientific programmes in a special section of the Final Programme. With the same layout of official sessions; the acknowledgement will be “organised by” on the bottom of the page.

Travel & living of the Industry Symposium Faculty
Travel and accommodation should be taken care of by the Industry and any agreement about must be made directly between the Speaker and the Company. If your Speakers/Chairpersons are also part of the Congress Faculty they can be offered accommodation at the Congress Headquarters Hotels; the ERA-EDTA Industry Relations Team on behalf of ERA-Eurocongress Ltd will send you a quotation for the accommodation costs, and the amount will be invoiced after the congress.
The Industry Symposia Booklet will be printed by the ERA-EDTA Industry Relations Team and it will include all the company layouts (double-page-advert) according to the graphic frame provided.
Companies failing to submit the artworks by the deadline will not be included in the ISB.

Reproduction of logo.
The ERA-EDTA Industry Relations Team will send the organising company the official congress logo for use in any printed documents etc. related to the IS. However, all printed materials containing this logo need to be officially approved by the ERA-EDTA Industry Relations Team prior to printing.

Room dressing.
The ERA-EDTA Industry Relations Team will agree with the organising companies on specific slots for rehearsals and/or soft set-up. All costs involved must be paid by the companies. The IS meeting rooms must be left with their own congress set-up/lay-out as per the signed contract.

Promotion onsite.
Organising companies will have the chance to promote their IS by producing two posters and flyers for each session. No. 2 digital posters and a literature rack will be made available within the congress centre only on the day of the IS. A self-standing banner or roll-up may be placed at the entrance of the session room one hour before the IS and removed at the end of the session.
It is not allowed to display or distribute any promotional material within the congress centre, at the entrance or within of 500 metres of the congress centre.
Failure to comply with these rules will result in the loss of points in the ranking list (-20).

Payment.
Payment is requested within 30 days from the invoice date.

Cancellations.
Cancellation of an IS after receiving the official confirmation will be subject to the following charges:
Within January 31, 2019 50% of the amount due from February 1, 2019 full amount due
In case a cancellation is received before the official confirmation is sent, no cancellation charge will be made.
2. Exhibition space

2.1 Regulation compliance. The exhibitors agree to observe all the regulations and requirements stipulated in this document and shall not see them as merely administrative. The ERA-EDTA Industry Relations Team and the authorities of the congress venue will exercise full power in the duties vested in their rank to find the means necessary in order to enforce the present regulations to their full extent. The exhibitors accept to comply with all regulations thereof and any new provision and/or amendment that may be brought due to the circumstances at that time; the organisers reserve the right to convey new information verbally.

2.2 Mandatory forms.
ERA-Eurocongress Ltd will confirm the booth assignment with an e-letter and in due time it will provide the Congress Venue Technical Guidelines:

2.3 Payment.
Payment is requested within 30 days from the invoice date.

2.4 Cancellations.
All partial or total cancellations by the exhibitors must be made in writing to the ERA-EDTA Industry Relations Team. All partial or total cancellations by the exhibitors will be subject to cancellations penalties as follows:
- Before December 31, 2018: 30% of the amount due
- from January 1, 2019 to March 30, 2019: 75% of the amount due
- from March 31, 2019: full amount due

2.5 Insurance.
The ERA-EDTA Industry Relations Team recommends the exhibitors to have appropriate insurance covering the civil responsibility against third parties.

2.6 Changes.
The ERA-EDTA Industry Relations Team reserves the right to alter time schedules. Deferring the congress date, alteration of the time schedule or change of venue eventually made by the ERA-EDTA Industry Relations Team shall not justify partial or total cancellation by the exhibitors.

3. Sponsoring opportunities

3.1 Priorities. The ERA-EDTA Industry Relations Team reserves the right to assign a sponsoring opportunity to a company according to:
• the position in the ERA-EDTA Ranking List
• the previous congress sponsorships
• the date of receipt of the application form
• the fact that the company is an exhibitor or not
• the fact that an item might be part of a Participation Comprehensive Package.

3.2 Denial. The ERA-EDTA Industry Relations Team reserves the right to deny a sponsoring opportunity to any company or organisation whose activity does not directly concern the general topic of the congress or whose products fail to meet the level of performance required by the Organising Committee.

3.3 Payment. Payment is requested within 30 days from the invoice date.

3.4 Cancellations. All partial or total cancellations by the companies must be made in writing to the ERA-EDTA Industry Relations Team. All partial or total cancellations by the companies will be subject to the following cancellation penalties:
- Before December 31, 2018: 10% of the amount due
- from January 1, 2019 to March 30, 2019: 50% of the amount due
- from March 31, 2019: full amount due
Our reprints and ePrints service enables you to:

- repackage trusted research as a branded article for distribution at industry events
- link your brand with the leading nephrology journal in Europe
- educate and inform a wide range of audiences about your products

*ndt* is in the top 10 journals for both Urology & Nephrology, and Transplantation*. 

*ckj* is an essential educational and training resource integrating clinical, translational and educational research into clinical practice.

Contact Richard Young for more information on reprints
richard.young@oup.com

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*2017 Journal Citation Reports® (Clarivate Analytics, 2018)*
Application form A

EXHIBITION SPACE - by March 15, 2019
to be e-mailed to industry@era-edta.org

Exhibitor details:

Company name________________________________________________________________________________________
Address_______________________________________________________________________________________________
Zip/city/country_________________________________________________________________________________________
Contact person_________________________________________________________________________________________
Telephone/mobile_______________________________________________________________________________________
E-mail ________________________________________________________________________________________________

Invoicing (legal address):

Company name________________________________________________________________________________________
Address_______________________________________________________________________________________________
Zip/city/country________________________________________________________________________________________
Vat registration number __________________________________________________________________________________

☐ PO is requested

Space fees - Rates subject to VAT if applicable.
Minimum space purchase is 9 square metres/m² - 3x3.

The booth is rented as “space only” for
- EUR 570.00 per sq.m for bookings received by January 31, 2019
- EUR 670.00 per sq.m for bookings received from February 1, 2019

Publishers, journals and non-profit organizations will be charged a reduced rate of
- EUR 285.00 per sq.m for bookings received by January 31, 2019
- EUR 335.00 per sq.m for bookings received from February 1, 2019

Booth choices (in order of preference):

Surface (in sq.m):__________________________

---------------------------------------------------------------------------------------------

List any exhibitor(s) you do NOT wish to be near _____________________________________________

List any exhibitor(s) you do wish to be near _________________________________________________

Are you a non-profit organisation or a Medical Publisher? o Yes o No

We agree to pay the amount due for the exhibition space within 30 days from the invoice date; we accept also the terms and conditions reported in this Industry Prospectus.

Signature__________________________________________ Date signed _______________________

Send this form by March 15, 2019 to: ERA-EDTA Industry Relations Team -
Via E. Mattei, 92 - 40138 Bologna, Italy - E-mail: industry@era-edta.org
Application form A-IH 2019

Innovation Hub 2019 SPACE - by January 31, 2019
to be e-mailed to industry@era-edta.org

Exhibitor details:

Company name________________________________________________________________________________________

Address_______________________________________________________________________________________________

Zip/city/country_________________________________________________________________________________________

Contact person_________________________________________________________________________________________

Telephone/mobile _______________________________________________________________________________________ 

E-mail _________________________________________________________________________________________________

Invoicing (legal address):

Company name________________________________________________________________________________________

Address_______________________________________________________________________________________________

Zip/city/country_________________________________________________________________________________________

Vat registration number __________________________________________________________________________________

☐ PO is requested

Space fees - Rates subject to VAT if applicable.
Innovation Hub 2019 package (see page 11)
- EUR 4,000.00

The submitting company declares that:
1. The 2019 expected revenue will not exceed EUR 10,000.00;
2. The company is independent and privately owned for less than 5 years;
3. The company has never attended an ERA-EDTA Congress as exhibitor

Please provide/include a detailed description about the technology/product/device you would like to showcase at the 56th ERA-EDTA Congress:

______________________________________________________________________________________________________

______________________________________________________________________________________________________

______________________________________________________________________________________________________

______________________________________________________________________________________________________

______________________________________________________________________________________________________

We agree to pay the amount due for the exhibition space within 30 days from the invoice date; we accept also the terms and conditions reported in this Industry Prospectus/see Exhibition.

Signature____________________________________________           Date signed ________________________

Send this form by January 31, 2019 to: ERA-EDTA Industry Relations Team -
Via E. Mattei, 92 - 40138 Bologna, Italy - E-mail: industry@era-edta.org
INDUSTRY SYMPOSIA APPLICATION FORM
by November 15, 2018
to be e-mailed to industry@era-edta.org

Applicant details:

Company name_________________________________________________________

Address_________________________________________________________________

Zip/city/country_________________________________________________________________

Contact person_________________________________________________________________

Telephone/fax_________________________________________________________________

E-mail/mobile_________________________________________________________________

Invoicing (legal address):

Company name_________________________________________________________

Address_________________________________________________________________

Zip/city/country_________________________________________________________________

Vat registration number_________________________________________________________________

☑ PO is requested

Agency working on behalf (if any appointed):

Company name_________________________________________________________

Address_________________________________________________________________

Zip/city/country_________________________________________________________________

Contact person_________________________________________________________________

Telephone/fax_________________________________________________________________

E-mail/mobile_________________________________________________________________

Draft title (if any) ___________________________________________________________________

Field of interest ___________________________________________________________________

Proposed speakers/chairpersons (if any)_________________________________________________________________

The scientific part of the Lunch Industry Symposium is limited to 60 minutes; if the slot is longer about
30 minutes are left for walk-in and for the Industry to provide catering, if programmed.

Rates

The rates are based on the capacity of the requested/confirmed room(s):

<table>
<thead>
<tr>
<th>Room capacity</th>
<th>Morning symposia</th>
<th>Lunch symposia</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.000 people (2 available)</td>
<td>not available</td>
<td>EUR 45,000.00</td>
</tr>
<tr>
<td>800 people (1 available)</td>
<td>EUR 35,000.00</td>
<td>EUR 42,500.00</td>
</tr>
<tr>
<td>600 people (3 available)</td>
<td>EUR 32,500.00</td>
<td>EUR 40,000.00</td>
</tr>
<tr>
<td>500 people (1 available)</td>
<td>EUR 30,000.00</td>
<td>EUR 37,500.00</td>
</tr>
</tbody>
</table>

Rates subject to VAT if applicable.

Preferred date(s)/time(s)

☐ June 14, 2019 ☐ 09.30-10.45 ☐ 13.15-14.45

☐ June 15, 2019 ☐ 09.30-10.45 ☐ 13.15-14.45

Estimated attendance _________________________________

Requested room

☐ for 500 people ☐ for 600 people ☐ for 800 people ☐ up to 1.000 people ☐ other capacity __________

Please mark from 1 (most preferred) to 3 (less preferred)

We agree to pay the amount due for the industry symposium within 30 days from the invoice date; we accept also the terms and conditions reported in this Industry Prospectus.

Signature__________________________________________ Date signed _______________________

Send this form by November 15, 2018 to: ERA-EDTA Industry Relations Team -
Via E. Mattei, 92 - 40138 Bologna, Italy - E-mail: industry@era-edta.org
Application form E

SPONSORSHIP OPPORTUNITIES - by March 31, 2019
to be e-mailed to industry@era-edta.org
Exhibitor details:

Company name_________________________________________________________________________________________
Address_______________________________________________________________________________________________
Zip/city/country_________________________________________________________________________________________
Contact person_________________________________________________________________________________________
Telephone/fax___________________________________________________________________________________________
E-mail/mobile___________________________________________________________________________________________

Invoicing (legal address):

Company name________________________________________________________________________________________
Address_______________________________________________________________________________________________
Zip/city/country_________________________________________________________________________________________
Vat registration number __________________________________________________________________________________

☐ PO is requested

Please mark a maximum of 5/five items in order of preference (1 as most and 5 as least preferred)

Networking Opportunities
Company Hospitality Suite Cost: upon request
Company Meeting Room Cost: upon request
VIP Room Cost: upon request

Educational Opportunities
Educational webinar from EUR 20,000.00
Industry Symposia from EUR 30,000.00
Abstract Online Cost: upon request
Poster Online Service Cost: upon request
European Nephrology Portal Cost: upon request

Profile Opportunities
Final programme from EUR 10,000.00
Industry Symposia Booklet EUR 15,000.00

Congress Services
Congress note pads EUR 10,000.00
Congress pens/pencils EUR 7,500.00
Congress bags EUR 15,000.00
Congress Lanyards EUR 15,000.00
Programme at a glance EUR 12,500.00
Congress Map EUR 10,000.00
Internet corner EUR 10,000.00

Rates subject to VAT if applicable.

We agree to pay the amount due for the sponsorship opportunities within 30 days from the invoice date; we accept also the terms and conditions reported in this Industry Prospectus.

Signature_____________________________________________                       Date signed __________________________

Send this form by March 31, 2019 to: ERA-EDTA Industry Relations Team -
Via E. Mattei, 92  40138 Bologna, Italy - E-mail: industry@era-edta.org
E-Education Services Order Form

Held jointly with Budapest, Hungary June 13th–16th, 2019

I wish to place the following order for ERA-EDTA 2019:

Company name______________________________________________________________

Contact name______________________________________________________________

Telephone/fax______________________________________________________________

E-mail/mobile______________________________________________________________

Date______________________________________________________________

Authorized Signature _____________________________________________

Amount of packages

☒ ______ Digital Leadership Package (25%), per package EUR 150,000.00

☒ ______ Digital Performer Package (15%), per package EUR 90,000.00

☒ ______ Basic Package (5%), per package EUR 20,000.00

Total Amount: _____________________________

or

☒ Customised Package: ________ % SoV EUR ________________

Amount provided by ERA-EDTA on request

☒ ______ additional KOL videos, per video EUR 5,000.00

or

☒ I would like to book KOL videos but don’t know yet how many.

☒ As part of my SoV booking I would like to place country specific messages.

☒ As part of my SoV booking I am interested in also supporting local peer-to-peer meetings.

CONTACT
ERA-EDTA
Paolo Zavalloni
ERA-EDTA Congress & Industry Relations Manager
Mobile: +39 345 4592758
Email: zavalloni@era-edta.org